

Outside Sales

Kurt Batten (kurtbatten@lecokc.com)
 Jason Hardesty (jasonhardesty@lecokc.com)
 Rich Rippey (richrippy@lecokc.com)

Inside Sales

Ben Nicely (bennicely@lecokc.com)
 Ron Madsen (ronmadsen@lecokc.com)

**Utility
 Products**



Full Line of Fiberglass and Aluminum Electrical Utility Products for Equipment Mounting Brackets, Guy Strain Relief Insulators, Dead-end Arms, Cross-arm Braces, Platforms, Cluster mounts, Meter mounts, etc
 Territory: KS, NE, MO, Southern IL



AIS/GIS, Circuit Breakers 35kV-800kV, Generator Circuit Breakers, HVDC, SVC, Shunt & Series Caps, Power Transformers, Center/Double-Side/Vertical Break, Earthing, Knee, Pantograph & Semi-Pantograph (69-800kV) Switches, Instrument Transformers 69-765kV, Line-Traps & Reactors
 Territory: KS, NE, MO W of Hwy 63



Power Distribution Enclosures



Electrical Switchgear & Enclosures
 Relay Panels & Enclosures



Electrical Bus Duct Systems



Gas Insulated Transmission Systems

Territory: KS, MO W of Hwy 63



Distribution – Porcelain Pin, Line Post, Spools
 Transmission – Porcelain & Glass Suspension
 Substation – TR series 15-500kV
 Territory: KS, NE, MO, Southern IL



Diagnostic Equipment – Transformer, Circuit Breaker, Surge Arresters, Insulation, Oil, Partial Discharge. Sweep Frequency Response Analysis, Protection Diagnostics.
Services – Knowledgebase, Doble Client Service
 Territory: KS, MO W of Hwy 63



Galvanized Steel Guy & Messenger Strand (ASTM A475), Galvanized Steel Static Wire (ASTM A363), Aluminum Clad Steel Strand (ASTM B416 & Alushield™)
 Territory: KS, NE, MO, Southern IL



Helical transmission and distribution guy ground anchors & utility / lighting pole anchors made in the USA.
 Territory: KS, NE, MO, Southern IL



Overhead, Padmounted, & Submersible SF6/Solid Dielectric Switches & Reclosers, Switch Controls, Porcelain Cable Terminations 5kV – 500kV
 Territory: KS, MO W of Hwy 63



“Power Packaging” for high voltage Substations
 Transmission Lines, Distribution Lines, and URD Projects,
 Full Line High Voltage Sourcing
 Territory: KS, MO W of Hwy 63



Ni-Cad & Lead-Acid Batteries. Chargers, Monitoring Systems, Installation and Technical services, Racks & Accessories
 Territory: Territory: KS, NE, MO, Southern IL



Howard Industries

Pole/Pad Mounted Single/Three Phase Distribution Transformers, Small/Medium Power Transformers, Step Voltage Regulators & Regulator Controls, Sectionalizing Enclosures, Junction Boxes, and Computers
 Territory: KS, MO W of Hwy 63



Utility Lighting Fixtures – Cobra Heads, NEMA Fixtures, and Flood Lights – Metal Halide and HPS
 LED Cobra Head and retrofits
 Metal Halide and HPS Lamps
 Territory: KS, MO W of Hwy 63



Meter Seals, Ringless Meter Locks, Meter Locking Rings, Barrel Locks & Keys, Tamper Resistant Screws, Mitey Locks, Access Lock Box, Padlocks, Tools & Accessories
 Territory: KS, MO W of Hwy 63



Electric Meters for Residential, Commercial Industrial, Substation & Precision Metering
 Recorders & Totalizers, Automatic Meter Reading
 Territory: KCPL, Westar, Engineering Firms



Fiberglass Primary Cabinets Single/Two/Three-Phase, Switch Cabinets, Box Pads, Transformer Pads, Hill Holders, Ground Sleeves, Secondary Pedestals, Splice Boxes, Flat Covers, Flexi Flags, Hardware
 Territory: KS, MO W of Hwy 63



Pulling Lubricants, Blowing Lubricants, Cable Cleaners, Sealants, Adhesives, Pulling Tension Software
 Territory: KS, MO W of Hwy 63



Dry-Type Instrument Transformers CT/PT 15kV-69kV
 LV CT – Outdoor/Indoor 600V
 Territory: Kansas, Missouri W of Hwy 63



Bare & WP Overhead – AAC, ACSR, ACSS, AAAC
 Service Drop – Aluminum, Copper
 600V Underground UD – Aluminum, Copper
 Medium Voltage Underground – 15-35kV TRXLPE
 High Voltage Underground – 69kV and above
 Bare & WP Copper
 Building Wire – Aluminum, Copper
 Aluminum Tie Wire
 Industrial Power Cable – MV-90 & MV-105
 Flexible Cord
 Territory: KS, MO W of Hwy 63



Distribution - Steel, Spun Concrete, & Hybrid Poles
Substation - Tapered Tubular Supports, Dead-end Structures, Masts.
Transmission - Steel, Spun Concrete, Hybrid Pole
 Territory: KS, NE, MO, Southern IL